VARUN ALAGH H. No. 2904 Sector 46, Gurugram Haryana 122001

CONSENT LETTER FROM EACH OF THE DIRECTORS

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I hereby give my consent to my name being included as a Chairman and Whole-time Director of the Company in the red herring prospectus ("RHP") and the prospectus (the "Prospectus") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("RoC"), the Securities and Exchange Board of India, (the "SEBI"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "Stock Exchanges") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and the Prospectus of the Company.

Sincerely,

- Sh

Director Name: Varun Alagh Designation: Chairman, Whole time Director and Chief Executive Officer

VARUN ALAGH H. No. 2904 Sector 46, Gurugram Haryana 122001

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw 2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909 Encl.: As above

CC:

GHAZAL ALAGH H. No. 2904 Sector 46, Gurugram Haryana 122001

CONSENT LETTER FROM EACH OF THE DIRECTORS

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I hereby give my consent to my name being included as a Whole-time Director of the Company in the red herring prospectus ("**RHP**") and the prospectus (the "**Prospectus**") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), the Securities and Exchange Board of India, (the "**SEBI**"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "**Stock Exchanges**") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

GHAZAL ALAGH H. No. 2904 Sector 46, Gurugram Haryana 122001

All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and Prospectus of the Company.

Sincerely,

George Hegh.

Director Name: Ghazal Alagh Designation: Whole time Director & Chief Innovation Officer

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw 2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909

Encl.: As above

NAMITA GUPTA E-71, Phase-5, D L F Belaire, Golf Course Road, Sikanderpur Ghosi(68), Gurgaon, Haryana, 122002

CONSENT LETTER FROM EACH OF THE DIRECTORS

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I hereby give my consent to my name being included as a Non-executive Independent Director of the Company in the red herring prospectus ("**RHP**") and the prospectus (the "**Prospectus**") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), the Securities and Exchange Board of India, (the "SEBI"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "**Stock Exchanges**") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

NAMITA GUPTA

E-71, Phase-5, D L F Belaire, Golf Course Road, Sikanderpur Ghosi(68), Gurgaon, Haryana, 122002

All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and the Prospectus of the Company.

Sincerely,

emite Syli

Director Name: Namita Gupta Designation: Non-executive Independent Director

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited

J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai - 400098

JM Financial Limited

7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw

2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909 Encl.: As above

VIVEK GAMBHIR House No. D-84, Malcha Marg, Chanakya puri, New Delhi – 110021

CONSENT LETTER FROM EACH OF THE DIRECTORS

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I hereby give my consent to my name being included as a Non-executive Independent Director of the Company in the red herring prospectus ("**RHP**") and the prospectus (the "**Prospectus**") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), the Securities and Exchange Board of India, (the "**SEBI**"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "**Stock Exchanges**") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

VIVEK GAMBHIR

House No. D-84, Malcha Marg,

Chanakya puri, New Delhi – 110021 All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and the Prospectus of the Company.

Sincerely,

Vivek Gambha

Name: Vivek Gambhir Designation: Non-executive Independent Director

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw 2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909

Encl.: As above

SUBRAMANIAM SOMASUNDARAM H-46, Chaithanya Smaran, Whitefield Hoskote Road, Near Shell Petrol Bunk, Kannamangala, Bengaluru Karnataka – 560067

CONSENT LETTER FROM EACH OF THE DIRECTORS

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I hereby give my consent to my name being included as a Non-executive Independent Director of the Company in the red herring prospectus ("**RHP**") and the prospectus (the "**Prospectus**") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), the Securities and Exchange Board of India, (the "**SEBI**"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "**Stock Exchanges**") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law.

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

SUBRAMANIAM SOMASUNDARAM

H-46, Chaithanya Smaran, Whitefield Hoskote Road, Near Shell Petrol Bunk, Kannamangala, Bengaluru Karnataka – 560067

All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and Prospectus of the Company.

Sincerely,

Marca

Director Name: Subramaniam Somasundaram Designation: Non-executive Independent Director

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw 2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909

Encl.: As above

DHANRAJ DAGAR b/s 50 Shivaji Nagar, Pali Marwar Rajasthan-306401

CONSENT LETTER FROM THE KEY MANAGERIAL PERSONNEL - DHANRAJ DAGAR

Date: 23.10.2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122 102, Haryana, India

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I, Dhanraj Dagar, hereby give my consent to my name being included as a key managerial personnel of the company in the red herring prospectus ("**RHP**") and the prospectus ("the **Prospectus**") which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), Securities and Exchange Board of India, (the "**SEBI**"), and any relevant stock exchange(s) where the Equity Shares of the Company are proposed to be listed (the "**Stock Exchanges**") in respect of the Offer. I also authorise you to deliver a copy of this letter of consent to the RoC, pursuant to the provisions of the Companies Act, 2013, the Stock Exchanges or any other regulatory authority required by law.

I confirm that I will immediately inform the Company and the Book Running Lead Managers, appointed as such for the purpose of the Offer, of any changes to the information stated in this letter in writing till the date when the Equity Shares receive final listing and trading approval from the Stock Exchanges and commence trading on the Stock Exchanges. In the absence of any such communication, the information stated in this letter should be taken as updated information until the date of commencement of listing and trading of the Equity Shares issued pursuant to the Offer on the Stock Exchanges.

I confirm that the contents of this certificate are true, correct, adequate and not misleading.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

b/s 50 Shivaji Nagar, Pali Marwar Rajasthan-306401 All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and the Prospectus of the Company.

DHANRAJ DAGAR

Sincerely,

ama

Name: Dhanraj Dagar Designation: Company Secretary & Compliance Officer

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai - 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw

2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909 Encl.: As above

Ishaan Mittal D 502, Pearl Gate Way Tower, Botanical Garden Metro Station, Sector 44, Gautam Buddha Nagar, Noida 201 301, Uttar Pradesh, India

CONSENT LETTER FROM THE NOMINEE DIRECTOR

Date: October 23, 2023

The Board of Directors, Honasa Consumer Limited 10th & 11th Floor, Capital Cyberscape, Ullahwas, Sector 59, Gurugram 122102

Dear Sir,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

I, Ishaan Mittal, hereby give my consent to my name being included as a Nominee Director of the company in the red herring prospectus ("**RHP**") and the prospectus which the Company intends to file with Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"), the Securities and Exchange Board of India and any relevant stock exchanges where the Equity Shares of the Company are proposed to be listed ("**Stock Exchanges**") in respect of the Offer.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer. I hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer.

I also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

All capitalized terms not defined herein would have the same meaning as attributed to it in the RHP of the Company.

Sincerely,

Name: Ishaan Mittal Designation: Nominee Director

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block

Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai - 400 025

Cyril Amarchand Mangaldas

3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw

2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909



Ref: BLR/1729

December 29, 2022

The Board of Directors Honasa Consumer Limited Unit No. 404, 4th Floor, City Centre, Plot No 05, Sector – 12, Dwarka- South West Delhi Delhi – 110 075 India

Ladies and Gentlemen:

Re: Proposed initial public offering of equity shares of face value of ₹10 each (the "Equity Shares") of Honasa Consumer Limited (the "Company" and such initial public offering, the "Offer")

We, the undersigned, hereby consent to act as the Legal Counsel to the Company as to Indian Law appointed in relation to the Issue, and consent to our name being inserted as the "*Legal Counsel to our Company as to Indian Law*" in the Draft Red Herring Prospectus, Red Herring Prospectus and the Prospectus to be filed with the Securities and Exchange Board of India ("**SEBI**") and the stock exchange(s) where the Equity Shares are proposed to be listed (the "**Stock Exchanges**") and the Registrar of Companies, National Capital Territory of Delhi and Haryana at Delhi and thereafter file with SEBI and the Stock Exchanges.

Cyril Amarchand Mangaldas

3rd Floor, Prestige Falcon Towers 19, Brunton Road Bengaluru 560 025 Karnataka, India **Tel:** +91 80 6792 2000

Level 1 & 2, Max Towers C-001/A, Sector 16 B Noida 201 301 Uttar Pradesh, India **Tel**: +91 120 669 9000

Yours faithfully, For **Cyril Amarchand Mangaldas**

Vijay Parthasarathi (Partner) Authorised Signatory

Cyril Amarchand Mangaldas Advocates & Solicitors

3rd Floor, Prestige Falcon Tower, 19, Brunton Road, Off M G Road, Bengaluru – 560 025, India T +91 80 6792 2000 F +91 80 2558 4266 E cam.bengaluru@cyrilshroff.com W www.cyrilshroff.com Presence in Mumbai | New Delhi | Ahmedabad | Hyderabad | Chennai





October 20, 2023

The Board of Directors HONASA CONSUMER LIMITED Unit No. 404, 4th Floor, City Centre,

Plot No. 05, Sector - 12, Dwarka, New Delhi – 110 075, India

Dear Sir,

Re: Proposed initial public offering of equity shares of face value of Rs. 10 each ("Equity Shares" and such offer, the "Offer") of Honasa Consumer Limited (the "Company")

We, the undersigned, do hereby consent to act as Book Running Lead Manager to the Offer and to the inclusion of our name as Book Running Lead Manager to the Offer in the Red Herring Prospectus ("**RHP**") intended to be filed by the Company with the Securities and Exchange Board of India (the "**SEBI**"), Registrar of Companies, National Capital Territory of Delhi and Haryana ("**RoC**") and BSE Limited (the "**BSE**") and National Stock Exchange of India Limited (the "**NSE**", and together with the BSE, the "**Stock Exchanges**").

We further confirm that the following information in relation to us is true and correct and consent to the inclusion of the following information in the RHP:

JM FINANCIAL

Logo:

Name: Address:	JM Financial Limited 7 th Floor, Cnergy, Appasaheb Marathe Marg,
	Prabhadevi, Mumbai 400 025
	Maharashtra, India
Telephone number:	+91 22 6630 3030
E-mail:	<u>honasa.ipo@jmfl.com</u>
Website:	www.jmfl.com
Investor Grievance E-mail:	grievance.ibd@jmfl.com
Contact Person:	Prachee Dhuri
SEBI Registration Number:	INM000010361

We hereby authorize you to deliver a copy of this letter of consent to the RoC pursuant to Sections 26 and 32 of the Companies Act, 2013 and the rules and regulations thereunder, each as amended, the Stock Exchanges and any other regulatory or statutory authority as may be required.

We confirm that neither we nor our associates (as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended) hold any Equity Shares of the Company.

We enclose a copy of our registration certificate regarding our registration with the SEBI (**Annexure A**). We also certify that our registration is valid as of the date of this letter and that we have not been prohibited or debarred by the SEBI or any other regulatory authority, court or tribunal to act as an intermediary in capital market issues.

We confirm that we will immediately inform any changes in writing in the above information to the

JM Financial Limited

Corporate Identity Number: L67120MH1986PLC038784 Regd. Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025. T: +91 22 6630 3030 F: +91 22 6630 3344 www.jmfl.com



Company and the other book running lead managers appointed for the Offer (the "**BRLMs**") until the commencement of trading of Equity Shares pursuant to the Offer. In the absence of any such communication from us, the Company, the other BRLMs and the legal advisors to each of the Company and the BRLMs can assume that there is no change to the above information until the commencement of trading of Equity Shares pursuant to the Offer.

This consent letter is for information and for inclusion (in part or full) in the RHP and/or for the records to be maintained by the BRLMs and may be relied upon by the Company, the other BRLMs and the legal advisors to each of the Company and the BRLMs in relation to the Offer.

Yours faithfully,

For and on behalf of JM Financial Limited

Name: Nikhil Panjwani Designation: Director

Encl.: As above

JM Financial Limited Corporate Identity Number: L67120MH1986PLC038784 Regd. Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025. T: +91 22 6630 3030 F: +91 22 6630 3344 www.jmfl.com

T +91 22 6175 9999 F +91 22 6175 9961



CONSENT LETTER FROM THE BOOK RUNNING LEAD MANAGERS

To,

The Board of Directors

The Board of Directors, **Honasa Consumer Limited** Plot no. 63, 4th floor Sector – 44, Gurugram– 122 003 Haryana, India

Dear Sir/Ma'am,

Re: Proposed initial public offering of its equity shares having face value ₹10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

We, Citigroup Global Markets India Private Limited, do hereby consent to act as book running lead manager to the Offer and to our name and the details mentioned herein, being inserted as a book running lead manager to the Offer in the draft red herring prospectus ("DRHP") intended to be filed by the Company with the Securities and Exchange Board of India (the "SEBI") and any relevant stock exchange(s) where the Equity Shares are proposed to be listed (the "Stock Exchanges") and the red herring prospectus ("RHP") and the prospectus ("Prospectus") intended to be filed with the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("RoC") and thereafter filed with the SEBI and the Stock Exchanges, as well as in other documents in relation to the Offer (the "Offer Documents").

We hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer. The following details with respect to us may be disclosed in the Offer Documents:

Logo: CIU Name: Citigroup Global Markets India Private Limited Address: 1202, 12th Floor, First International Financial Centre, G-Block, C54 & 55 Bandra Kurla Complex, Bandra (East) Mumbai 400 098 Maharashtra, India Telephone Number: +91 22 6175 9999 E-mail: honasaipo@citi.com Website: www.online.citibank.co.in/rhtm/citigroupglobalscr een1.htm Contact Person: Vedika Chitnis Investor Grievance e-mail: investors.cgmib@citi.com SEBI Registration Number: INM000010718 CIN: u99999mh2000ptc126657

We further confirm that the above information in relation to us is true, correct, adequate and not misleading.

We confirm that we are not an associate of the Company in terms of the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended.



Further, except as disclosed below, we confirm that neither we nor our associates hold any Equity Shares of the Company:

S. No.	Name of the entity	Number Shares	of	-	Percentage Shares	of	Equity
1.	Honasa Consumer Limited	Nil			Nil		

We enclose a copy of our registration certificate regarding our registration with SEBI (**Annexure A**). We also certify that our registration is valid as on date and that we have not been prohibited or debarred by SEBI, any other regulatory authority, court or tribunal from acting as an intermediary in capital market issues.

We confirm that we will immediately communicate any changes in writing in the above information to the Company, book running lead manager to the Offer ("**BRLMs**") until the date when the Equity Shares that are allotted and transferred in the Offer, commence trading on the Stock Exchanges. In the absence of any such communication from us, BRLMs and the legal counsels, each to the Company and the BRLMs, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Offer.

This consent letter, including annexures hereto, is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Documents.

Yours faithfully,

For and on behalf of Citigroup Global Markets India Private Limited

Authorized signatory Name: Mitul Shah Date: December 28, 2022

CC:

Kotak Mahindra Capital Company Limited 27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

J.P. Morgan India Private Limited J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited

7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

T +91 22 6175 9999 F +91 22 6175 9961



Cyril Amarchand Mangaldas

3rd Floor, Prestige Falcon Towers 19, Brunton Road Bengaluru 560 025 Karnataka, India

Level 1 & 2, Max Towers C-001/A, Sector 16 B Noida 201 301 Uttar Pradesh, India

IndusLaw

2nd Floor, Block D The MIRA, Mathura Road, Ishwar Nagar New Delhi 110 065 India

Sidley Austin LLP Level 31,

Six Battery Road, Singapore 049909

T +91 22 6175 9999 F +91 22 6175 9961



Annexure A

We hereby confirm that as on date the following details in relation to our registration with the Securities and Exchange Board of India as a book running lead manager is true and correct:

1.	Registration Number:	INM000010718
2.	Date of registration / Renewal of	5-February-2013 / NA
	registration:	
3.	Date of expiry of registration:	NA
4.	If applied for renewal, date of application:	NA
5.	Period up to which registration/ renewal	NA
	fees has been paid:	

T +91 22 6175 9999 F +91 22 6175 9961

citi

मर्चेट बैंककार	FORM B	MERCHANT BANKER
	प्रतिभूति और विनि	mu aluf
		BOARD OF INDIA
	वेंट बेंककार) विनियम, 1	
(MERCHANI	BANKERS) REGUL	ATIONS, 1992
	(regulation 8)	Regulation 8A
	रजिस्ट्रीकरण प्रमाणपत्र	PERMANENT REGISTRATIO
	ICATE OF REGIST	
L कोई, उसके क्षरा बनाए पए नियमों और चिनियमों के बाथ धी प्रथम तफिनवीं का प्रयोग करने हुए इसके द्वारा प्रवर्ग 17 1	1/ III/ IV में मचेट चेकका	7 - 第 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -
 In exercise of the powers conferred by sub-s 1992, read with the rules and regulations made 	ection (1) of section 12 of te thereunder the Board h	the Securities and Exchange Board of India A creby grants a certificate of registration to
	7611133201133	
CITIGROUP GLOBAL MARKETS	INDIA PRIVATE LIM	ITED CONTRACTOR
NARIMAN POINT	11/25 11/2	
MUMBAI 400 021		
हो नियमों में शनों के अधीन रहते हुए और चिनियमों के उ sanker in Category 1/ II/ III/ I V subject to conditio	ons in the rules and in accorda	nce with the regulations to carry out following activitie
sanker in Category 17 U/ U/ U/ UV abject to conditio *1. किंभी निर्ममन का प्रबंध जिसके अन्तर्गत प्राय्धेवटम नेधार व संबंध बनाना, अंतिम आवटन और अधिक आवेटन धनराधि relating to the issue, determining financing structure, lie	Ms in the rules and in accorde हरना, निर्णमन से मंत्रीधन जानकारी कर पनिदास है। Matagement of an	nee with the regulations to carry out following activitie গুৰুত্ব কৰে,, বিপৰ্যমন্দ্ৰ প্ৰথমানিৰ কৰে, নিৰ্বহাৰাজ সাহায়, নিৰ্মালিৰ বিপৰ্যমন্দ্ৰ বা বেচাৰ্কাচ ক্ৰমিকাক নিৰ্মালয
sanker in Category 17 U/ III/ III/ IV subject to conditio *1. किसी निर्मासन का प्रबंध जिसके अन्तर्गत प्राप्येवटस नेवार व मंबंध बनाना, अंतिम आवटन और अधिक आवेदन धनगटि relating to the issue, determining financing structure, the *2. विनियान मनाहकार। Investment Adviser	Ms in the rules and in accorde हरना, निर्णमन से मंत्रीधन जानकारी कर पनिदास है। Matagement of an	nee with the regulations to carry out following activitie গুৰুত্ব কৰে,, বিপৰ্যমন্দ্ৰ প্ৰথমানিৰ কৰে, নিৰ্বহাৰাজ সাহায়, নিৰ্মালিৰ বিপৰ্যমন্দ্ৰ বা বেচাৰ্কাচ ক্ৰমিকাক নিৰ্মালয
 Samber in Category 17 EV. III. IV subject to condition Taviti farities an one of the service gravitace face a relating to the issue, determining financing structure, the relating to the issue, determining financing structure, the Taritating and another the service gravitation of the service Taritating in formation in the service gravitation of the servitation of the servitation of the servitation of t	Mis in the rules and in accorda रूना, निर्माषन में। गर्बाधेल जानकारी का पतिदाय है। Managoment of an up of financiers, final abottent an	nce with the regulations to carry out following activitie trace area, forminane times satisfies area, forecential y issue, including preparation of prospectus, gathering informal d refund of excess application money.
Sanker in Category 17 E/ EL/ EL/ EV subject to condition *1. কিন্দ্ৰী নিৰ্ণাপন কা দেৱাত নিৰ্মান্ত অন্দৰ্গন দ্বাদ্যগ্ৰহণ নিৰ্দাণ ক দৰ্শবাহ জনানা, জঁনিল আৰচন আঁশ সনিক জাৰৱন জনগাঁৱ relating to the issue, determining financing structure, the *2. তিনিখনে মন্যাহকা?! Investment Adviser *3. নিৰ্ণায়ন্য কা নিৰ্দেশ্যকন 1 Underwriting of issues.	Mis in the rules and in accorda रूना, निर्माषन में। गर्बाधेल जानकारी का पतिदाय है। Managoment of an up of financiers, final abottent an	nce with the regulations to carry out following activitie trace area, forminane times satisfies area, forecential y issue, including preparation of prospectus, gathering informal d refund of excess application money.
 Sanker in Category 17 비가 비가 N subject to condition 1. (참여) নিर्मासन का प्रकाश जिसके अन्यगत प्रायंद्रवटम निधार व मंड्राय बनाना, अनिय जावटन और अधिक आवेदन अन्यगीत relating to the issue, determining financing structure, the *2. विनियान मनाइन्द्रारा investment Adviser *3. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *4. संडियाम प्रदेश नियादित 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Portfolio Management Services. *6. (तर्मायनों वा मनाइन्द्राय जिनके आ अवंगडला services. *6. (तर्मायनों वा मनाइन्द्राय जिनके आ अवंगडला services. *6. (तर्मायनों वा मनाइन्द्राय 1 Consultant or Adviser. 	Mis in the rules and in accorda रूना, निर्मामन में। पंचांधान जानकारी का पनिदाय है। Management of an up of Snanciers, linal allotment and	nce with the regulations to carry out following activitie trace area, forminane times satisfies area, forecential y issue, including preparation of prospectus, gathering informal d refund of excess application money.
 Samber in Category 17 비가 비가 비가 Subject to condition Tabiti Tartes or प्रताय जिलक अवरूत और अधिक आवेदन अनगढ़ा relating to the issue, determining financing structure, lie of *2. विनियान मनाइन्द्रा?! Investment Adviser *3. Tartisch an Termisch I. Underwriting of issues. *4. वरित्यान प्रत्या Tarte / Portfolio Management Services. *5. Santi Tartes & option, प्रत्याची या मानाइन्द्रा? Fands of advisory services *6. प्राप्तायों पा मानाइन्द्रा? I Consultant or Adviser. *6. प्राप्तायों पा मानाइन्द्रा? I Consultant or Adviser. *6. प्राप्तायों पा मानाइन्द्रा? I Consultant or Adviser. 	Nis in the rules and in accorda रूना. निर्मासन से गंवांधित जानकार्ग का पनिदाय है। Management of an up of financiers, final ellotment and finitia निर्मासन सलाइकार सेवाएं है। cable)	nce with the regulations to carry out following activitie एक्टर करना, विकाशकर परंचना अवसारित करना, विकाशनाओं y issue, including preparation of prospectus, gathering informal d refund of excess application money. Manager, Consultant or Advisor to any issue including corpor
 Sanker in Category 17 비가 비가 N subject to condition 1. (참여) নিर्मासन का प्रकाश जिसके अन्यगत प्रायंद्रवटम निधार व मंड्राय बनाना, अनिय जावटन और अधिक आवेदन अन्यगीत relating to the issue, determining financing structure, the *2. विनियान मनाइन्द्रारा investment Adviser *3. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *4. संडियाम प्रदेश नियादित 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Underwriting of issues. *5. (तर्मायनों का निष्ठाइन 1 Portfolio Management Services. *6. (तर्मायनों वा मनाइन्द्राय जिनके आ अवंगडला services. *6. (तर्मायनों वा मनाइन्द्राय जिनके आ अवंगडला services. *6. (तर्मायनों वा मनाइन्द्राय 1 Consultant or Adviser. 	Nis in the rules and in accorda rent. Feriner in visition consolid set tifecto is Management of an up of financiers, final allotment and rentin Feriner Annitation is and rentin Feriner Annitation is and pable)	nce with the regulations to carry out following activitie trace area, forminane times satisfies area, forecential y issue, including preparation of prospectus, gathering informal d refund of excess application money.
sanker in Category 17 मार्/ मार/ अ subject to condition 1. किसी निर्मासन का प्रसंक जिसके अन्तर्गत प्रायंध्वाटन नेपार व महत्व बनाना, अंतिम आवटन और अधिक आवेदन अन्तर्गत relating to the issue, determining financing structure, le of *2. विनियास मनाइन्द्रा investment Adviser *3. तिर्माधन का निर्माहन 1. Underwriting of issues. *4. वॉर्टल्या का निर्माहन 1. Underwriting of issues. *5. डिस्से निर्मालन के प्रयोधक, प्रायाओं दा मालहकार डिस्प्रेटक, *5. डिस्से निर्मालन के प्रयोधक, प्रायाओं दा मालहकार डिस्प्रेटक, *5. डिस्से निर्मालन के प्रयोधक, प्रायाओं दा मालहकार डिस्प्रेटक, *6. प्रायाओं पा मलाइन्छार 1 Consultan or Adviser. *7. मांग न का उने आह है। ('Delete whichever are not applied 1. स्वेट केक्सर के लिए रॉबर्ट्र्याकरण काड 1. Registration Code for the merchant I II. यह प्रमाणपटा	Alls in the rules and in accorda rent. Fariara its visition contactive se uncord in ancients, final allotment and control farufate staticizer share at control farufate staticizer share at collection SMB / INN to of Registration sha	nce with the regulations to carry out following activitie there birds, forming threat statistic acts, forecasts y issue, including preparation of prospectus, gathering informal directure of excess application money. Menager, Consultant or Advisor to any issue including corpore Menager, Consultant or Advisor to any issue including corpore 10000010718
 Samber in Category 17 비가 비가 비가 Subject to condition Taxial Territory 17 비가 비가 Notice to condition Taxial Territory 2011 <	And in the rules and in accorda rent, Feriner in marker strength as uname in the rules and in accorda services in the marker is and in control for an entrol in accord control for a strength in the control of Registration sho control or cancell	nce with the regulations to carry out following activitie trace area, forminane times saturities area, forecents y issue, including preparation of prospectus, gathering informal direfund of excess application money. Manager, Consultant or Advisor to any issue including corpore 10000010718
 Samber in Category 17 L/L/L/L M subject to condition Taxin Tartes are una Tartes serving gravative a metric gravative of the service service of the service service of the service service of the service of	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie trace 57%, forminane tires saturities area, forecasts y issue, including preparation of prospectus, gathering informal original of excess application money. Manager, Consultant or Advisor to any issue including corpore 10000010718 All be valid for permanent ed by the Beard 32.4 follows & advant loop or ment
 Samber in Category 17 비가 비가 비가 Subject to condition Taxial Territory 17 비가 비가 Notice to condition Taxial Territory 2011 <	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie that BRB, forming tings statifing BRB, forming informat instant of excess application diprospectus, gathering informat direfund of excess application money. Manager, Consultant or Advisor to any issue including corpore 10000010718 All be valid for permanent ed by the Beard 92 4 faithers in after the maint s and Exchange Beard of India (Morchar
 Samber in Category 17 LV	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie trace 57%, forminane tires saturities area, forecasts y issue, including preparation of prospectus, gathering informal original of excess application money. Manager, Consultant or Advisor to any issue including corpore 10000010718 All be valid for permanent ed by the Beard 32.4 follows & advisor to any manufil
 Samber in Category 17 LV	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie that BAN, forming times statified aver, forming informal distund of excess application money. Manager, Consultant or Advisor to any issue including corpor 10000010718 All be valid for permanent ed by the Board 92 it failable & advise food or withit s and Exchange Board of India (Morphar strike arm
 Samber in Category 17 LV	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie that BAN, forming times statified aver, forming informal distund of excess application money. Manager, Consultant or Advisor to any issue including corpor 10000010718 All be valid for permanent ed by the Board 92 it failable & advise food or withit s and Exchange Board of India (Morphar strike arm
 Samber in Category 17 LV	Ans in the rules and in accorda ren. Ferine is mailer consult services in the rules in mailer consult service financiers, that allotment and rente and the rules rule is rente and the rules rule is rule of financiers, that allotment and rules is mailer is and it of Registration sho offended or cancell he rule maars farter, 19	nce with the regulations to carry out following activitie that BRM, forming tings satisfin area, foreintis y issue, including preparation of prospectus, gathering informal direfund of excess application money. Manager, Consultant or Advisor to any issue including corpore 10000010718 All be valid for permanent ed by the Board 92 A faithfac & advisor food on recent s and Exchange Board of India (Morphar By order By order

J.P.Morgan

1. CONSENT LETTER FROM THE BOOK RUNNING LEAD MANAGERS

To,

The Board of Directors

The Board of Directors, **Honasa Consumer Limited** Plot no. 63, 4th floor Sector – 44, Gurugram– 122 003 Haryana, India

Dear Sir/Ma'am,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

We, J.P. Morgan India Private Limited, do hereby consent to act as book running lead manager to the Offer and to our name and the details mentioned herein, being inserted as a book running lead manager to the Offer in the draft red herring prospectus ("**DRHP**") intended to be filed by the Company with the Securities and Exchange Board of India (the "**SEBI**") and any relevant stock exchange(s) where the Equity Shares are proposed to be listed (the "**Stock Exchanges**") and the red herring prospectus ("**RHP**") and the prospectus ("**Prospectus**") intended to be filed with the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**") and thereafter filed with the SEBI and the Stock Exchanges, as well as in other documents in relation to the Offer (the "**Offer Documents**").

We hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer. The following details with respect to us may be disclosed in the Offer Documents:

Logo: J.P.Morgan

Name: J.P. Morgan India Private Limited Address: J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai 400098, Maharashtra, India Telephone Number: +91 22 6157 3000 E-mail: HONASA_IPO@jpmorgan.com Website: www.jpmipl.com Contact Person: Nidhi Wangnoo / Dev Pinto Investor Grievance e-mail: investorsmb.jpmipl@jpmorgan.com SEBI Registration Number: INM00002970 CIN: U67120MH1992FTC068724

J.P.Morgan

We further confirm that the above information in relation to us is true, correct, adequate and not misleading.

We enclose a copy of our registration certificate regarding our registration with SEBI (**Annexure A**). We also certify that our registration is valid as on date and that we have not been prohibited or debarred by SEBI, any other regulatory authority, court or tribunal from acting as an intermediary in capital market issues.

We confirm that we will immediately communicate any changes in writing in the above information to the Company, book running lead manager to the Offer ("**BRLMs**") until the date when the Equity Shares that are allotted and transferred in the Offer, commence trading on the Stock Exchanges. In the absence of any such communication from us, BRLMs and the legal counsels, each to the Company and the BRLMs, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Offer.

This consent letter, including annexures hereto, is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Documents.

Yours faithfully,

For and on behalf of J.P. Morgan India Private Limited

Authorized signatory Name: Satish Arcot Date: 27 December 2022

J.P.Morgan

Annexure A

We hereby confirm that as on date the following details in relation to our registration with the Securities and Exchange Board of India as a book running lead manager is true and correct:

1.	Registration Number:	INM00002970
2.	Date of registration / Renewal of	Sep 7, 2012
	registration:	
3.	Date of expiry of registration:	Permanent unless suspended or cancelled by
		the Board
4.	If applied for renewal, date of	N/A
	application:	
5.	Period up to which registration/ renewal	N/A
	fees has been paid:	

Registration certificate attached



Securities

The Board of Directors, Honasa Consumer Limited Plot no. 63, 4th floor Sector – 44, Gurugram– 122 003 Haryana, India

Dear Sir/Ma'am,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

We. Kotak Securities Limited, do hereby consent to act as a Syndicate Member to the Offer and to our name and the details mentioned herein being inserted as a Syndicate Member to the Offer and the red herring prospectus ("**RHP**") and the prospectus ("**Prospectus**") intended to be filed with the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**") and thereafter to be filed with the Securities and Exchange Board of India (the "**SEBI**") and the stock exchanges where the Equity Shares are proposed to be listed (the "**Stock Exchanges**"), as applicable, and in any publicity matter, press release, presentation or any other documents in relation to the Offer (the "**Offer Documents**").

We hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer. The following details with respect to us may be disclosed in the Offer Documents:

Name:	Kotak Securities Limited
Address:	4th Floor, 12BKC, G Block, Bandra Kurla Complex, Bandra (East), Mumbai-400 051.
Telephone Number:	022-62185410
E-mail:	umesh.gupta@kotak.com
Website:	www.kotak.com
Contact Person:	Umesh Gupta
SEBI Registration Num	ber: INZ000200137
Logo:	Co kotak
CIN:	U99999MH1994PLC134051

We enclose a copy of our registration certificate regarding our registration with SEBI in the required format (Annexure A). We also certify that our registration is valid as on date and that we have not been prohibited or debarred by SEBI, any other regulatory authority, court or tribunal from acting as an intermediary in capital market issues.

We further confirm that the above information in relation to us is true, correct, adequate and not misleading in any respect and without omission of any matter that is likely to mislead, and adequate to enable investors to make a well-informed decision.

We confirm that we will immediately communicate any changes in writing in the above information to the Company, book running lead managers to the Offer ("**BRLMs**") until the date when the Equity Shares that are allotted and transferred in the Offer, commence trading on the Stock Exchanges. In the absence of any such communication from us, BRLMs and the legal counsels, each to the Company and the BRLMs, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Offer.

This consent letter, including any annexures hereto, is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer.

We also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer



4th Floor, 12 BKC, G Block, Bandra (E), Mumbai 400051 Maharashtra T +91 22 6218 5410 www.kotaksecurities.com Registered Office 27 BKC, C 27, G Block Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 T +91 22 43360000 F +91 22 67132430 Toll Free : 18002099191 www.kotaksecurities.com



Securities

CC:

Kotak Mahindra Capital Company Limited

27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited

First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East Mumbai 400 051

J.P. Morgan India Private Limited

J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai – 400098

JM Financial Limited

7th Floor, Cnergy Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

Cyril Amarchand Mangaldas

3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw

2nd Floor, Block D The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP

Level 31, Six Battery Road, Singapore 049909



Kotak Securities Ltd. CIN: U99999MH1994PLC134051

4th Floor, 12 BKC, G Block, Bandra (E), Mumbai 400051 Maharashtra T +91 22 6218 5410 www.kotaksecurities.com Registered Office 27 BKC, C 27, G Block Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 T +91 22 43360000 F +91 22 67132430 Toll Free : 18002099191 www.kotaksecurities.com



To,

The Board of Directors, **Honasa Consumer Limited** Plot no. 63, 4th floor Sector – 44, Gurugram– 122 003 Haryana, India

Dear Sir/Ma'am,

Re: Proposed initial public offering of its equity shares having face value ₹10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

We, JM Financial Services Limited, do hereby consent to act as a Syndicate Member to the Offer and to our name and the details mentioned herein being inserted as a Syndicate Member to the Offer and the red herring prospectus ("**RHP**") and the prospectus ("**Prospectus**") intended to be filed with the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**") and thereafter to be filed with the Securities and Exchange Board of India (the "**SEBI**") and the stock exchanges where the Equity Shares are proposed to be listed (the "**Stock Exchanges**"), as applicable, and in any publicity matter, press release, presentation or any other documents in relation to the Offer (the "**Offer Documents**").

We hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer. The following details with respect to us may be disclosed in the Offer Documents:

Name:	JM Financial ServicesLimited
Address:	Ground Floor, 2,3&4, Kamanwala Chambers,
	Sir P.M. Road, Fort, Mumbai – 400001, Maharashtra, India
Telephone number:	+91 22 6136 3400
E-mail:	tn.kumar@jmfl.com/sona.verghese@jmfl.com
Website:	www.jmfinancialservices.in
Contact Person:	T N Kumar / Sona Verghese
SEBI Registration Number:	INZ000195834
Logo:	JM FINANCIAL

U67120MH1998PLC115415

Logo: CIN:

We enclose a copy of our registration certificate regarding our registration with SEBI in the required format (**Annexure A**). We also certify that our registration is valid as on date and that we have not been prohibited or debarred by SEBI, any other regulatory authority, court or tribunal from acting as an intermediary in capital market issues.

We further confirm that the above information in relation to us is true, correct, adequate and not misleading in any respect and without omission of any matter that is likely to mislead, and adequate to enable investors to make a well-informed decision.

We confirm that we will immediately communicate any changes in writing in the above information to the Company, book running lead managers to the Offer ("**BRLMs**") until the date when the Equity Shares that are allotted and transferred in the Offer, commence trading on the Stock Exchanges. In the absence of any such communication from us, BRLMs and the legal counsels, each to the Company and the BRLMs, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Offer.

JM Financial Services Limited



This consent letter, including any annexures hereto, is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer.

We also consent to the inclusion of this letter as a part of "Material Contracts and Documents for Inspection" in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through online means on the website of the Company.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Documents.

Yours faithfully,

For and on behalf of JM Financial Services Limited

T.L Kuman

Authorized signatory Name: T N Kumar Date: October 12, 2023

CC:

Kotak Mahindra Capital Company Limited

27BKC, 1st Floor, Plot No. C –27 "G" Block, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

Citigroup Global Markets India Private Limited

First International Financial Centre (FIFC) 14th Floor, C-54 & 55, G-Block Bandra Kurla Complex, Bandra East, Mumbai 400 051

J.P. Morgan India Private Limited

J.P. Morgan Tower, Off CST Road, Kalina, Santacruz East, Mumbai - 400098

JM Financial Limited

7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi Mumbai – 400 025

JM Financial Services Limited

(Formely known as JM Financial Services Private Limited) Corporate Identity Number: U67120MH1998PLC115415 2,3&4, Kamanwala Chambers, Ground Floor, Sir. P.M. Road,Fort, Mumbai-400 001. T:91 22 6136 3400. F: 91 2266 5902 Regd. Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025. www.jmfinancialservices.in



Cyril Amarchand Mangaldas 3rd Floor, Prestige Falcon Towers 19, Brunton Road, Off M.G. Road Bengaluru 560 025

IndusLaw 2nd Floor, Block D, The MIRA, Mathura Road New Delhi 110 065

Sidley Austin LLP Level 31, Six Battery Road, Singapore 049909



Investment Banking

Date: 19 October 2023

Τo,

The Board of Directors, Honasa Consumer Limited Plot no. 63, 4th floor Sector – 44, Gurugram– 122 003 Haryana, India

Dear Sir/Ma'am,

Re: Proposed initial public offering of its equity shares having face value ₹ 10 each ("Equity Shares") by Honasa Consumer Limited (the "Company") and such offering (the "Offer")

We, Kotak Mahindra Capital Company Limited, do hereby consent to act as book running lead manager to the Offer and to our name and the details mentioned herein, being inserted as a book running lead manager to the Offer in the red herring prospectus ("**RHP**") and the prospectus ("**Prospectus**") intended to be filed with the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**") and thereafter filed with the Securities and Exchange Board of India (the "**SEBI**") and any relevant stock exchange(s) where the Equity Shares are proposed to be listed (the "**Stock Exchanges**"), as well as in other documents in relation to the Offer (the "**Offer Documents**").

We hereby authorise you to deliver this consent letter to SEBI, the Stock Exchanges, the RoC and any other regulatory authorities as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer. The following details with respect to us may be disclosed in the Offer Documents.

Logo	Kotak*
Name	Kotak Mahindra Capital Company Limited
Address	1 st Floor, 27BKC, Plot No. 27, "G" Block, Bandra Kurla Complex, Bandra
	(East), Mumbai - 400 051
Telephone	+91 (22) 4336 0000
Email	honasa.ipo@kotak.com
Investor Grievances Email	kmccredressal@kotak.com
Web Site	https://investmentbank.kotak.com
Compliance Officer	Mr. Arun Mathew
Contact Person	Mr. Ganesh Rane
SEBI Registration No.	INM000008704
CIN	U67120MH1995PLC134050

We further confirm that the above information in relation to us is true, correct, adequate and not misleading.

Kotak Mahindra Capital Company LimitedCIN U67120MH1995PLC134050Registered Office:27BKCC - 27, "G" BlockBandra Kurla ComplexF +91 22 43360000Bandra (East), Mumbai - 400 051, Indiawww.investmentbank.kotak.com



Investment Banking

We confirm that we are not an associate of the Company in terms of the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended.

We enclose a copy of our registration certificate regarding our registration with SEBI (**Annexure A**). We also certify that our registration is valid as on date and that we have not been prohibited or debarred by SEBI, any other regulatory authority, court or tribunal from acting as an intermediary in capital market issues.

We confirm that we will immediately communicate any changes in writing in the above information to the Company, book running lead manager to the Offer ("**BRLMs**") until the date when the Equity Shares that are allotted and transferred in the Offer, commence trading on the Stock Exchanges. In the absence of any such communication from us, BRLMs and the legal counsels, each to the Company and the BRLMs, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Offer.

This consent letter, including annexures hereto, is for information and for inclusion (in part or full) in the Offer Documents, and may be relied upon by the Company, BRLMs and the legal counsel to each of the Company and the BRLMs in relation to the Offer.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Documents.

Yours faithfully,

For and on behalf of Kotak Mahindra Capital Company Limited.

Arun Mathew Digitally signed by Arun Mathew Punnaparam Punnaparambil Date: 2023.10.19 bil 16:31:17 +05'30'

Arun Mathew Compliance Officer

Place: Mumbai Encl.: As above

Kotak Mahindra Capital Company LimitedCIN U67120MH1995PLC134050Registered Office:27BKCC - 27, "G" BlockT +91 22 43360000Bandra Kurla ComplexF +91 22 67132445Bandra (East), Mumbai - 400 051, Indiawww.investmentbank.kotak.com



Investment Banking

Annexure A

Date: 19 October 2023

We hereby confirm that as on date the following details in relation to our registration with the Securities and Exchange Board of India as a book running lead manager is true and correct:

1.	Registration Number:	INM000008704
2.	Date of registration / Renewal of registration:	February 1, 2014 (Date of Permanent
		Registration)
3.	Date of expiry of registration:	NA
4.	If applied for renewal, date of application:	NA
5.	Period up to which registration/ renewal fees	Perpetual
	has been paid:	

Kotak Mahindra Capital Company LimitedCIN U67120MH1995PLC134050Registered Office:27BKCC - 27, "G" BlockBandra Kurla ComplexF +91 22 43360000Bandra (East), Mumbai - 400 051, Indiawww.investmentbank.kotak.com